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July 30, 1974

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TO:

Board of Directors of T.I.T.L.

FROM:

William L. Steele

SUBJECT: Test Results for Market Sample No. 15

Brands pickup m March.

Enclosed are the test results for the latest market survey, Market Sample No. 15. The data show an overall mean decrease of 0.1 mg/cigt. for "tar" and 0.06 mg/cigt. for nicotine since the last test.

Results of statistically testing individual brands for significant changes are attached. Plus and minus signs indicate the direction of change since the last test. How many of these changes can be accounted for by testing variability, real brand changes, or other factors is unknown.

Ranking of brands according to "tar" values was done prior to rounding. Using the additional decimal point virtually eliminates ties.

William L. Steele

WLS/ps Enclosure

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